OSWA Day at the Capital

Thirty eight OSWA members participated in OSWA's Day at the Capital on April 21st. Roger Beyer gave the members an outstanding tour of the capital with discussions about how Oregon's legislative process works and he set up meetings with legislative leaders Senate President Peter Courtney; Senate Republican Leader Ted Ferioli; and Senators Richard Devlin, Fred Girod, and Betsey Johnson; House Speaker Bruce Hanna; House Speaker Arnie Roblan; Republican Leader Representative Kevin Cameron; and Democratic Leader Representative Dave Hunt. Another Day at the Capital is being planned for the 2012 Legislative Session.
OUR MISSION STATEMENT
To provide opportunity to Family Woodland Owner by:

- Educating and informing the owners of forested tracts and the public regarding forestry and family forestland management issues.
- Providing a medium for the exchange of ideas about family forestland by land owners, public agencies, consultants and timber industry personnel.
- Serving as a forum to make recommendations for investigating and solving problems, and for improving forest management, harvesting, and marketing.
- Disseminating information on the establishment, growth, harvesting and marketing of forest crops produced on family forests, and to foster the wise use and protection of forests and encourage better forestry practices.
- Representing the owners of family forestlands to the general public and before legislative bodies and regulatory agencies.
- Complying with ORS Chapter 65 and as authorized by ORS 65.061.

OSWA’S BALANCE SHEET
Every now and then it’s smart to examine your assets and liabilities. The U.S. President gives an annual State of the Union. Following that example we should look at our balance of activities to better plan future policy and programs.

The positive assets that OSWA has going for it:

We are the sum of all our chapters. Each chapter has talented, experienced, and effective members. When an issue arises in one chapter, help often comes from a distant chapter. Good ideas flow from one chapter to another. In fact, sharing and coordination of efforts is the whole premise on which OSWA was founded. We have intellectual, educational, and political strength in our numbers and strong leadership.

We have strong partners, including Tree Farm System, American Forest Foundation (AFF), Oregon Department of Forestry, Oregon Forest Industries Council, Oregon Forest Resources Institute, Committee for Family Forests, and OSU Extension. We have reciprocal representation and often share the same goals. We are cooperating with NRCS in writing a universal template for all management plans. We have been the fortunate recipient of several very helpful grants from AFF along with our partner, Tree Farm System.

We have an effective communication system with the Woodlander Update, Northwest Woodlands quarterly, chapter newsletters, and our website. Ideas discussed in Board meetings are published for member comment. If you have a burning issue/interest, write and submit your own piece for the Update.

We have a presence at the legislature. Roger Beyer tracks bills for us, the Governmental Advisory Comm. discusses them and advises him. What we do need are individuals willing to testify during budget hearings, mostly in April and May.

And now, our challenges:

Just as there are age classes of trees, there are age classes of people: young, middle-aged, and old. We especially need new members in two of those classes. New members bring new ideas, enthusiasm, and perhaps a chance for you to show off all you’ve learned. Demographic studies tell us that many people buying forestland today purchase small acreages to enjoy a rural lifestyle. If they have any trees in their “backyard” they will sooner or later need information.

We need new and fresh volunteers. Our cadre of volunteers needs to be replenished to keep ideas and enthusiasm fresh. As grandma said, “Many hands make short work.”

Natural resource state departments are receiving less funding. We have to show up in Salem and testify before committee hearings. If we don’t say anything or rely on our lobbyist to say it, will they think we don’t care? Will our needs drop in priority?

We are considering a new dues structure, see article on page 8.

As we strive to maintain our historic success, we must continue to rely on our greatest asset, each and every member.

PRESIDENT’S MESSAGE by Nancy Hathaway
Our Vision
To see privately owned family woodlands are a thriving part of Oregon’s landscape in 2050.
MESSAGE FROM JIM JAMES

Register Now for the OSWA's 2011 Annual Meeting &
Oregon Tree Farmer of the Year Tour, June 23rd thru June 25th

OSWA has lots of irons in the fire, but foremost on my mind is our 2011 Annual Meeting coming up in Baker City June 23rd through June 25th. The event kicks off with the Tree Farmer of the Year Tour, sponsored by the Oregon Tree Farm System, on Thursday, June 23rd at Harry Merlo's MC Ranch in Union County. At the tour you will be treated to a light lunch and a fantastic Chuck Wagon BBQ Dinner. An evening OSWA Board Meeting will address many important OSWA issues including a review of the 2011 Legislative Session, a MOU with OTFS, membership dues rates, changing OSWA's fiscal year and a review and update on OSWA's 2011 Work Plan.

Then on Friday, June 24th, OSWA's Annual Meeting will be held at the Best Western Sunridge Inn in Baker City. The Sunridge is offering special rates for those attending the meeting. This year’s theme is “Dealing with Changing Realities in Woodland Management”. The Keynote Speaker is Diane Snyder, Director of the Sonoran Institute Northern Rockies Region. Knowledgeable speakers will address New Partnerships; New Markets; New Forest Practices; and Intergenerational Transfer of Ownership. OSWA's Annual Membership Meeting will be a luncheon meeting. There will be a County Natural Beef BBQ on Friday evening, featuring our new Oregon State Forester Doug Decker as the dinner speaker. A silent auction event will take place all day with the conclusion at the evening BBQ.

Two woods tours on Saturday, June 25th will feature Mac Kern’s Willow Creek property and will focus on thinning, forest health, fire protection, and markets. Lunch will be provided and the luncheon Speaker will be John Shelk, CEO of the Ochoco Lumber Company who will discuss Biomass market opportunities. In the afternoon we'll tour Sid and Nancy Johnson's Alder Creek tree farm, which demonstrates how hard work and ingenuity can create healthy forests from harsh sage brush sites.

The meeting fee is $75 which includes two continental breakfasts, Friday lunch, and the full Friday program. The Friday night BBQ is a separate event and costs $20. All woods tours are free to all participants with transportation and meals provided. Registration is required so please sign up today!! Registration forms were mailed to all OSWA members and are also available on OWSA's website www.oswa.org. This will be a unique opportunity to meet with other woodland enthusiasts from across Oregon and discuss the issues important to sustaining forests and communities. One does not need to be an OSWA member to participate. Everyone interested in sustaining our forests is invited to join us. Invite your friends and neighbors. I look forward to seeing everyone at this annual event. Come prepared to be entertained with valuable information and enjoy a peer to peer connection with those of common interests.

Thank You to Annual Meeting Sponsors:

Boise Cascade  Country Natural Beef
Capital Forest Partners  Gilstrap Brothers Winery
Ochoco Lumber Company  Gyllenberg Construction
Weyerhaeuser

Resources
http://www.oswa.org/

Visit the OSWA web site at www.oswa.org for information about your local chapter. Be sure to click on “Your Local Chapter” for a link to local chapter information.

ADVERTISE IN THE UPDATE!

The Update is sent to over 2,900 OSWA members and friends eight times per year.

Our members grow over one million acres of family forestland in Oregon!

<table>
<thead>
<tr>
<th></th>
<th>1 Issue</th>
<th>4 Issues</th>
</tr>
</thead>
<tbody>
<tr>
<td>1/12 page</td>
<td>$70</td>
<td>$210</td>
</tr>
<tr>
<td>1/6 page</td>
<td>$90</td>
<td>$270</td>
</tr>
<tr>
<td>1/4 page</td>
<td>$110</td>
<td>$330</td>
</tr>
<tr>
<td>1/3 page</td>
<td>$145</td>
<td>$445</td>
</tr>
<tr>
<td>1/2 page</td>
<td>$170</td>
<td>$510</td>
</tr>
<tr>
<td>2/3 page</td>
<td>$200</td>
<td>$600</td>
</tr>
<tr>
<td>Full Page</td>
<td>$270</td>
<td>$800</td>
</tr>
</tbody>
</table>

Classified Ads Up to 40 words:

<table>
<thead>
<tr>
<th></th>
<th>1 Issue</th>
<th>4 Issues</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$70</td>
<td>$210</td>
</tr>
</tbody>
</table>

Rates include typesetting and ad preparation.
Fire Season and the Industrial Fire Precaution Rules

by Mike Totey, District Forester

By the time this edition of the Woodlander Update gets to you, it may already be fire season in your area. If not, it probably won’t be long until fire season is declared in your area. Along with the “formal” declaration of fire season comes the responsibility for operators to meet all of the obligations set forth in Oregon’s Industrial Fire Precaution Rules.

Your local Oregon Department of Forestry (ODF) office can provide you with all of the information you need concerning Oregon’s Industrial Fire Precaution laws and rules. This information will be useful as you communicate with your operator about the work you are conducting on your property. These laws and rules address: “line rubs”; clearing blocks; smoking around operations; power saws and their use; the Industrial Fire Precaution Level or “IFPL”; required “fire watch” period; tool and equipment requirements; or assignments during a fire.

Here’s a Industrial Fire Precaution Level “Refresher”.

The Industrial Fire Precaution Level (IFPL) system is designed to prevent wildfires associated with operations in forestland areas. Each level signifies an increase in fire danger that a specific area is facing. Decisions to increase or decrease the IFPL are based in part on scientific data processed from the field. This information is gathered and distributed through the National Fire Danger Rating System (NFDRS). Current, and predicted weather, are also major factors considered when changing the IFPL.

Level I calls for each operation to have the minimum fire tool and water requirements. A firewatch service must also be in place. Oregon law requires a minimum of three hours firewatch, but may be waived to fewer hours according to individual protection districts. Most protection districts require a one hour fire watch under IFPL I.

Level II calls for time restrictions on cable yarding, blasting, welding or cutting of metal and power saws (except at loading sites). Operators may only perform these tasks before 1:00 p.m. and after 8:00 p.m. local time. A fire watch of two hours is required in most protection districts.

Con’t on page 6
25 Year Tree Farm Signs Presented

On May 26th, at OSWA’s Yamhill County Chapter’s meeting 25 Year Tree Farm signs were presented to four OTFS /OSWA members by Tom Nygren. The four were: Jim Letourneau, Mars Mansen, Mike Barnes, and Darrell Von. A sign will also be presented to Barbra Eigner who was not present.

Oregon Tree Farm System is a non-profit organization which relies upon volunteers to accomplish tasks. For many years, Mike Heath was our volunteer communications chair. In that capacity he was responsible for website, newsletter and this page in the Woodlander Update. Mike and his family have moved to Maine where he is staff forester at the Moosehorn National Wildlife Refuge. Mike Barsotti is serving as interim OTFS communications chair.

Mike Heath was selected as Oregon’s 2010 Tree Farm Inspector of the Year. His nomination was forwarded to the American Forest Foundation where he was selected as Western Regional Inspector of the Year. He will be recognized at the National Tree Farmer of the Year convention in Albuquerque, NM.
OREGON NEWS

Cont’d from pg 4 (Fire Season)

Level III prohibits motorized cable yarding entirely. Power saw use is also prohibited (except at loading sites and tractor skidder operations before 1:00 p.m. and after 8:00 p.m.). The following can operate before 1:00 p.m. and after 8:00 p.m.: tractor/skidder operations; mechanized loading or hauling of any product or material; blasting; welding or cutting of metal; any other spark emitting operation not specifically mentioned. Firewatch of three hours is required on all lands under ODF protection.

Level IV is a complete general shutdown. All operations must cease in wildland areas.

Whether you conduct your own forest operations on your property, or you hire an operator to do the work for you, it is always good to remember your role and your liability as the landowner. First and foremost, it is ODF’s objective to work closely with the landowners and operators to prevent operation fires. The goal is zero human caused fires this fire season. We would like to see a coordinated effort with landowners, fire wardens and operators to communicate the fire prevention message to everyone on the ground.

Be diligent in your fire prevention program on the ground and make sure that all of your fire suppression equipment is available and in working order. To stay current on IFPL restrictions, call your local ODF office or visit the appropriate web site.

FORESTLAND FOR SALE in OREGON & WASHINGTON

We currently have forestland properties for sale in western Oregon and more expected.

Check www.WorldForestInvestment.com for the latest properties available.

If you have a forestland property that you have considered selling; we offer free consultation and will come look at your land.

If you are settling an estate, let us do the job of getting you the best price.

With 40 years of experience in forestry work, we can offer solutions from a practical forestry and financial standpoint.

Licensed Broker in Oregon and Washington. Based in Sandy, Oregon.

Mark.willhite@juno.com
503-695-6419
Forester/broker

Status and Prospects for dealing with Swiss Needle Cast disease in the Oregon Coast Range

By: William A (Bill) McKinnie, Yaquina Forestry Services

The annual tour presented by the Swiss Needle Cast Cooperative (SNCC) was held on April 28th in the forests around Hebo, ground zero for the Swiss Needle Cast epidemic.

Swiss needle cast disease is a native pathogen affecting only Douglas-fir. It has long existed with little noticeable negative affect, but has grown to epidemic levels along the Oregon and Washington coasts for reasons not clearly understood. Significant yellowing and reduced growth began to be increasingly noticed in and around Hebo in Tillamook County by the early 1980’s. By 1995, plantations were being referred to as having the Tillamook crud, or Tillamook decline. Severe infection has continued to expand, fluctuating somewhat from year to year, but with an overall upward trend. Aerial photos are being taken annually in the spring to assess the affected areas. Last year showed the largest affected area yet, nearly 400,000 acres, and this year is expected to be even worse.

While concentrated along the coast, infected areas have been moving east at a pace of about 2 miles a year on average. Affected areas are being identified as far east as western Benton County, SW Polk, and into Western Columbia County.

In the most heavily affected stands, while mortality is rare, growth in Douglas-fir trees is severely impacted. Trees may only retain the most recent years’ growth of needles, while in healthy stands it is common to have 4 and 5 years. More commonly, growth is significantly reduced. In young plantations 10 to 30 years old, volume growth is found to be reduced 23 to 52%. A visual sense in the most heavily infected stands would have led me to guess a much worse affect on growth.

The Swiss Needle Cast Coop was created in 1997 at Oregon State University, in a partnership with state, federal and large private forest owners contributing its funding. The coop has actively sought to better understand the cause of the epidemic, and to find solutions for dealing with it.

Many treatments and approaches have been trialed, but as yet none have produced any solid answers. Areas have been treated with various nutrients, and major and minor soil elements. Efforts continue to be made to identify resistant strains to the fungus.

The best answer to date is to convert to other species. Western hemlock is the most commonly used alternative in this zone. Western redcedar is a popular alternative, but is subject to heavy browse damage when small by deer and elk. Sitka spruce is used in some cases, but most private growers are reluctant to put much focus on this because of the heavy damage caused by the tip weevil that causes most trees to develop multiple tops with much reduced potential market value. Red alder remains a possible alternative, but landowners need to understand that stand yields will be significantly lower. Starker Forests has been experimenting with some non-native species which may have possibilities – yet to be clearly defined. These include coastal redwood, Alaska yellow cedar and root-rot resistant Port Orford cedar. These species all produce high value wood, and appear not to be a favorite browse species such as the local cedar.

Wanted: Silent Auction Items

We are still accepting items for the Silent Auction during OSWA’s Annual Meeting on June 24. If you wish to donate an item to the silent auction or would like more information about the silent auction, please contact Ilene Waldorf at 503-829-3181 or iwal@molalla.net
OSWA NEWS

Membership Committee Recommends
Change in OSWA Dues Structure to OSWA Board

OSWA's Membership Committee has been wrestling with ways to retain and increase membership. There have been recommendations from several chapters to develop an OSWA dues structure with a lower rate for smaller landowners. OSWA's current annual dues of $85 for members with 70 acres or less has been identified as a barrier to attracting some potential members owning 20 acres or less. For the last several months the Membership Committee has been working on strategies to maintain a dues structure that is fair and equitable to members and also can generate the dues revenue needed to keep OSWA a successful organization.

The Membership Committee will recommend to the Board, at its June 23rd Board Meeting, that OSWA lower its dues for members with 1 to 10 acres to $45 per year and for members with 11 to 20 acres to $65 per year and to increase rates for members with 1000 acres or more from the current $135 per year to a higher rate to maintain current dues revenue with existing members. It is understood that this recommendation will create some controversy. The Membership Committee also recommends the Board not rush to any decisions and to solicit input and ideas from the chapters they represent on how best to structure OSWA's dues that are fair to members and responsive to OSWA's financial needs.

A summary of the Membership Committee's rationale for the recommendation will be presented to the Board on June 23rd. The Membership Committee will suggest the Board be prepared to discuss this issue at the September 30th Board meeting and if enough membership review has been done to take action. If any changes are approved, it is suggested they become effective on January 1, 2012. Any member interested in participating on the Membership Committee is welcome to join the committee. It has been meeting monthly following the Executive Committee Meetings. Contact Nancy Hathaway or Jim James if you wish to join the committee.

American Forest Foundation (AFF) Report Focuses on Small Woodland Owners

A new report titled “Stem The Loss” was recently assembled by the American Forest Foundation. The study looks at trends nationally for private and family-owned forests, challenges and opportunities. Perspectives in the report are offered by OSWA members Clint Bentz, Jim Cota and Scott Melcher. The report can be found on the AFF website www.affoundation.org

Boise Cascade Wood Products, LLC

OSWA Patron
Sponsor of OSWA’s 2011 Annual Meeting

Boise Cascade Wood Products, LLC manufactures engineered wood products, plywood, lumber, and particleboard. It also distributes a broad line of building materials. It has log using mills in Oregon located in the La Grande Area (Elgin and La Grande), Pilot Rock, Medford Area (White City) and Monmouth Area (Willamina). Log Buyer contact information is as follows:

La Grande Area Log buyer:
Bruce Skvarch 541-962-2044, cell 541-786-1319

Pilot Rock Log buyer:
Tony McKague 541-443-3430

Medford Area Log buyers:
Mark Nystrom 541-776-6609; cell - 541-821-2503
Mark Blowers 541-776-6658; cell - 541-821-2505

Monmouth Area Log buyers:
Mike Hicks 503-606-3861; cell - 503-559-1163
Jeff Hedlund 503-606-3864; cell - 503-551-0661
Data Center Becomes Carbon Neutral, Helps Keep Oregon Trees Growing

By John Barnes

Oregon’s forests have long been recognized for benefits such as contributing to healthy watersheds, providing wildlife habitat and offering limitless recreational opportunities. Now they are helping companies reach the goal of carbon neutrality, through the purchase of forest carbon offsets. Woodlands Carbon Company has announced an agreement with BendBroadband to secure enough carbon offsets over the next four years to achieve carbon neutrality at the Vault, BendBroadband’s ‘green’ data center.

BendBroadband designed the Vault, a Tier III colocation data center, using multiple green initiatives, including solar power generation and passive cooling. In addition, the Vault’s remaining carbon footprint is mitigated by forest carbon offsets offered through Woodlands Carbon.

Woodlands Carbon provides private forest owners in Oregon access to the carbon offset market. Through their contract with Woodlands Carbon, landowners agree to the sustainable management of their forests and the assurance that the property will remain forested. In return, these forested acres capture and store carbon dioxide in branches, trunks and roots.

“Steve Woodard, who enrolled 200 acres of carbon credits with Woodlands Carbon, stands at the entrance to his tree farm near Cottage Grove.

“The main goal of Woodlands Carbon is to help Oregon families keep private forest land as forests,” said Mike Barnes, Program Manager with Woodlands Carbon. “Economic incentives such as payment for carbon dioxide sequestration can reduce pressures to convert woodlands to other uses.”

Companies like BendBroadband can reach the goal of carbon neutrality through offset purchases. “Forest carbon offsets are a small portion of the sustainability process,” according to Barnes. “The overall picture needs to include the significant energy saving efforts that BendBroadband is implementing.” As part of the company’s commitment to sustainability, BendBroadband is also seeking Leadership in Energy and Environmental Design certification and participate in Pacific Power & Light’s Blue Sky Energy program.

Woodlands Carbon, located in Salem, was established in 2008 in partnership with the American Forest Foundation and is a subsidiary of the Oregon Small Woodlands Association. BendBroadband provides cable, internet, phone and now data storage services to clients throughout Central Oregon.

“The Petersen family near Springfield have enrolled 500 acres of carbon credits with Woodlands Carbon.”
Want a Forest Management Plan?

Four OSWA Members Will Receive Mentored Forest Management Plans

OSWA is participating in a US Department of Agriculture Grant being coordinated by Oregon Department of Forestry (ODF) and Oregon Forest Resource Institute to assist in the development of an Oregon Uniform Forest Management Planning Template. In an effort to make forest management planning for small woodland owners more consistent in Oregon, OSWA, Oregon Tree Farm System, NRCS, ODF, USFS, Oregon Consulting Foresters, ODF&W, and Forest Stewardship Council (FSC) are working jointly to develop a new forest planning template. Once in place, it should eliminate some of the confusion when a small woodland owner wishes to use their plan for more than one purpose. The template will include the basic items needed in every forest management plan and then identify additional items needed for each specific plan purpose. For example, a small woodland owner with an OTFS plan using this new template could apply for a NRCS grant without needing to write an entirely new plan, just add some details specific to the purpose of the NRCS grant to their existing OTFS plan.

As a participant, OSWA must mentor four OSWA members to write plans using the new template and then provide feedback on how the new template worked. Other participants will do the same and in September the feedback will be used to finalize the template.

To select the four OSWA members that will get assistance in writing plans, OSWA will have a drawing for those members interested. If you would like to get assistance from Executive Director Jim James in writing a new forest management plan or updating your existing plan please contact Jim James by email jimjamesoswa@yahoo.com or phone (503) 588-1813 before June 30th. Winners will be notified in early July to set up a schedule for writing their management plans. Plans must be completed by August 31st.

Four Howdy Neighbor Tours Scheduled for 2011

At this time OSWA has four Howdy Neighbor Tours scheduled for 2011. The first will be held in conjunction with the annual meeting on June 25th. A visit to Mac Kern’s Willow Creek property just outside Baker City will focus on important issues to eastside forests.

On July 23rd a Howdy Neighbor Tour will be held at Washington County’s 2010 Tree Farmer of the Year, Howell Tree Farm property in the Gales Creek area near Forest Grove; on August 13th a Howdy Neighbor Tour will be hosted by Marie Gale, President of OSWA’s Coos/Curry County Chapter on the Chandler Family Ranch, LLC near Myrtle Point; and on October 1st a Howdy Neighbor Tour will be held in West Multnomah County in conjunction with a West Multnomah Soil and Water Conservation District event in the Skyline Ridge area.

The information for Mac Kern’s Willow Creek tour is included in the registration information for the annual meeting. The information for the remaining tours will be available soon and will be found on the OSWA website www.oswa.org. The general public is invited to each of these tours. The tours will create a great opportunity to learn about forest management issues and to dialog with friends, neighbors, and those with common interests. Mark your calendars and plan to attend one or more of these events. Invite a friend.
OREGON NEWS

**NEDC v. Brown Lawsuit Update**

On May 17th, the 9th U.S. Circuit Court of Appeals denied a petition filed by the state of Oregon and Oregon Forest Industries Council (OFIC) to reconsider an adverse decision by a three-judge panel in the NEDC v. Brown Clean Water Act lawsuit. The issue in this case is stormwater runoff from logging roads. In August 2010, the panel reversed a U.S. District Court decision and held that runoff that is “collected by and then discharged from a system of ditches, culverts and channels is a point source discharge for which a National Pollutant Discharge Elimination System (NPDES) permit is required” (and that Environmental Protection Agency (EPA) incorrectly applied the “silvicultural rule exemption” to such discharges). The panel also held that logging is an “industrial activity” under EPA’s stormwater regulations. The state of Oregon and OFIC disagree with the panel on both points.

The court must issue a “mandate” of its decision, making it the law of the land for areas within the 9th Circuit’s jurisdiction within seven days of the decision unless one or more parties to the case seek and are given a stay of the mandate. OFIC’s attorneys requested such a stay on Friday, May 20th, to give them time to decide whether or not to ask the Supreme Court to review the decision. If a stay is granted, the defendants have 90 days to file a petition for review with the Supreme Court. Given the sweeping nature of the case, it is likely such a petition will be filed.

If the 9th Circuits’ decision is not reversed and their decision stands, forest landowners in the 9th Circuit area will have to try to work with state and federal regulators to develop procedures for obtaining discharge permits that are as user-friendly as possible. That would likely occur parallel to an effort to ask Congress to tweak the Clean Water Act to legislatively reverse the court’s decision. This is an important issue for woodland owners and OSWA supports the efforts of OFIC and the Department of Forestry.
"It is not so much for its beauty that the forest makes a claim upon men's hearts, as for that subtle something, that quality of air that emanation from old trees, that so wonderfully changes and renews a weary spirit."

- Robert Louis Stevenson

In Memory of...

Karin Faulk, wife of OSWA past president Ken Faulk passed away peacefully on Monday, May 23rd on her tree farm property in Wren, Oregon.

OSWA extends our deepest sympathy to Ken and his family for their loss.