Leadership

OSWA Offered “Carbon Aggregator” Opportunity.

By Mike Gaudern

After years of hard work the association has begun to see the fruits of its labor emerge. Along with a growing membership, professionally supported advocacy efforts and new outreach programs such as Howdy Neighbor! tours, the state office has been contacted by the American Forest Foundation and offered the opportunity to develop a “Working Certified Tree Farm Forests” Carbon Aggregation System in Oregon.

The pilot project would potentially run over three years and the Foundation has suggested they would be willing to invest substantial seed funding, as well as leading efforts to match those dollars. The funds would be used to develop an organization that would “pool” the carbon stored in certified “Tree Farm” woodlands. These pools would be sold to buyers who want to “offset” their use of carbon. (Continued page 3)

Educate

Fun in Florence!

By Mike Gaudern

With over 230 registrants who either dug clams with our new-found friends at the World Forestry Program (see below), planned Association business, and enjoyed homemade (Barnes Family Production) chowder on Thursday, participated in the tree school classes, OSWA meetings, silent auction, and listened to a great dinner speaker, Don Davidson, on Friday, to meeting up at the Ellingson family woodlands to say Howdy! to neighbors, Fun was the order of the day in Florence at the 2008 OSWA annual conference!

We have rediscovered a model that worked in Clackamas when Tree School first teamed up with OSWA annual conferences, and we’ll be doing this again over the next three years. Jackson, Baker and Washington Chapters have all agreed to help along the way. (Continued page 4)
The OSWA Vision
To see privately owned family woodlands are a thriving part of Oregon’s landscape in 2050.

Our Mission Statement
To provide opportunity to Family Woodland Owner by:

- Educating and informing the owners of forested tracts and the public regarding forestry and family forest-land management issues.
- Providing a medium for the exchange of ideas about family forestland by land owners, public agencies, consultants and timber industry personnel.
- Serving as a forum to make recommendations for investigating and solving problems, and for improving forest management, harvesting, and marketing.
- Disseminating information on the establishment, growth, harvesting and marketing of forest crops produced on family forestlands, and to foster the wise use and protection of forests and encourage better forestry practices.
- Representing the owners of family forestlands to the general public and before legislative bodies and regulatory agencies.
- Complying with ORS Chapter 65 and as authorized by ORS 65.061.

President’s Message...

by Mike Barnes

Perhaps this may be the most difficult President’s message I write; it will be my last message as President. Some would say, that it is a burden to have to write such a message on a monthly basis, but to me it has been a pleasure.

I considered it as a conversation with a couple of thousand friends with whom I share many things in common. So who doesn’t enjoy a good conversation with their friends?

It was the best of times in Florence during the annual meeting. Those who missed the event, missed a fun and educational experience. Thank you to Lane County SWA and all who helped to make the event a success. And the clams showed up as promised, to all those that wanted an authentic mud-flats-of-Florence experience. You will find a few pictures of the event in this issue. My family and I enjoyed sharing some of what makes our home town special to us, and continues to hold some of the magic of those days as treasures for all to enjoy.

Don Lee Davidson, president of Davidson Industries was our banquet speaker. His thoughts on the industry that remain a part of his life were well worth hearing. I particularly enjoyed his remarks about seeking a place to rent in Corvallis during his college days and how he and his wife came to rent a room from TJ Starker. What a beginning to a career in forestry. You see, it is a small world and we are all connected in some way as family woodland owners.

Which brings me to a couple of parting thoughts. OSWA continues to provide, in my humble opinion, a considerable value to all family forest owners. As time passes, it becomes increasingly difficult to provide a constant level of service at the same costs as years past. OSWA will face a shortfall in funding in the near future. The Executive Committee will explore a variety of funding ideas in the months to come. We ask for your continued support as we pursue ways to keep the OSWA banner flying high.

Secondly, a couple of years ago we initiated an Endowed OSWA Scholarship at the College of Forestry through the OSU Foundation. I recently received a letter from the 2008 recipient of the scholarship, a young man whose family owns forestland in Clatsop County. The scholarship OSWA provided is making a difference in this young man’s life. I will commit some of my time in the coming year to raising the visibility of this OSWA scholarship. It is leaders of the future that we must seek and support now to make our way of life a reality for the future. Who knows where Don Lee Davidson may have ended up without the mentoring of TJ Starker. So when approached in the coming year, be receptive to the invitation to assist.

So, now it is time to sign off and pass the opportunity to the next president. Perhaps, from time to time, I may have the opportunity to say a few words in the pages of the UPDATE. So, until next time...
Leadership

From page 1

It means OSWA and partners could succeed in making a connection between public opinion and behavior. By having markets pay for an ecosystems service we provide, we have begun a new relationship with the public. If a landowner chooses to join a pool, their commitment is to be a certified tree farm for fifteen years. The reward is that they would receive a check for the carbon they store as part of the pool.

With the blessings of the Board of Directors in April, a committee, appointed by President Barnes, has been working tirelessly to develop a response based upon the realities of OSWA and Oregon. The committee members are Mark Copeland, Ken Faulk, Rick Fletcher, and Mike Gaudern. Roy Beyer and Clint Bentz are representing Oregon Tree Farm System, and Jim Paul the new chief of the Private Forest Program is representing Oregon Department of Forestry. We are being supported by many other OSWA members and other partners.

So now OSWA arrives at crossroads, thanks to careful planning, success, and a systematic approach.

Administratively, we have changed our decision making process and have a new, more focused, approach with defined goals, policy focus and funding sources. We are more reliant of professional staff, as demographics, volunteer habits and the issues facing us change. Our need for strong, corporate knowledge with which to empower volunteers is and, will be, increasingly important. By restructuring the bylaws, using a systems approach to management, surveying members and adopting our new policy handbook we have been able to allow members and other organizations to see how OSWA can achieve our mission of providing opportunity for family woodland owners.

We now come upon a crossroads for the association, based upon the “Carbon” opportunity in front of us, and also the growing number of issues that face us as woodland owners. Your support will be vital no matter which direction we take from here. And we’ll be looking to members to help us shape our common future.

Resources

www.oswa.org

Your connection to the most recent news and information affecting family forestland owners including technical assistance, legislation and stories on great stewardship.

Visit the OSWA web site at www.oswa.org for information about your local chapter. Be sure to click on “Your Local Chapter” for a map link to your own chapter website!

Advertise in the Update!

The Update is sent to over 2,900 OSWA members and friends eight times per year.

Our members grow over one million acres of family forestland in Oregon!

<table>
<thead>
<tr>
<th>Issue</th>
<th>1/12 page</th>
<th>1/6 page</th>
<th>1/4 page</th>
<th>1/3 page</th>
<th>1/2 page</th>
<th>2/3 page</th>
<th>Full Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$70</td>
<td>$90</td>
<td>$110</td>
<td>$145</td>
<td>$170</td>
<td>$200</td>
<td>$270</td>
</tr>
<tr>
<td>4</td>
<td>$210</td>
<td>$270</td>
<td>$330</td>
<td>$445</td>
<td>$510</td>
<td>$600</td>
<td>$800</td>
</tr>
</tbody>
</table>

Classified Ads Up to 40 words:
1 Issue: $70        4 Issues: $210

Rates include typesetting and ad preparation.
After a morning digging clams with a number of hardy volunteers, President Mike Barnes welcomed all representatives and members to his old hometown, and opened the OSWA Board of Directors meeting. Mike recognizing new representatives Eileen Gyllenberg from Baker County Chapter and Marsha Carr of Benton County.

Dave Rankin, (long time local resident and Lane chapter member) made a special presentation to Mike Barnes in honor of his leadership for the past four years as OSWA president. Mike was presented with a Siuslaw High School framed letterman’s “S.”

The thanks for Mike Barnes continued as Mike Gaudern, on behalf of OSWA staff and board, gave Mike and Julie Barnes orange OSU jackets signed by OSWA member and OSU football star #89 Joe Newton. Dave and Mike Barnes then actually recited the Siuslaw High School song.

As the meeting continues, administration and educational reports were presented to the directors and discussed.

Retaining executive and support staff and hence organizational knowledge, continues to be a struggle for OSWA, based upon the amount of time and related compensation we can offer at present. Columbia County once again urges the Executive Committee and board to find the funds necessary to address this issue before taking on any new projects as this also has knock-on effects to all our other core programs.

The Executive Committee has been and will continue to work with staff to assure that OSWA takes on the workload which it can afford to do. While many have been asking us to address their issues of immediate concern we have to ensure we stay within our budget and grow the organization’s sustainability. On that note, Treasurer Lyn Boniface reported overall yearly projected surplus of $3,000 for the fiscal year. Membership levels have the greatest affect upon our budget. This year, OSWA received extra patronage income for the Howdy Neighbor! events which also brought in new members. For the first time since the dues restructuring of 2002, OSWA is adding new members. Columbia County alone added 15 new members at their seedling sale due in part to Stimson Lumber’s $25 discount to new members in the five counties they operate in.

The meeting then moved to discussion about our advocacy program. Taxes: As reported last month Oregon Department of Revenue tried to implement new tax rules but found disagreement within the tax preparer community. Legislation in February’s Special Session narrowed the scope for inheritance tax relief by providing less than a dollar-for-dollar credit and adding new qualification thresholds. For example, 50% of the adjusted gross value of a decedent’s property must now come from natural resource property – a requirement which truly excludes many small woodland owners. For forestland owners who don’t live on their forest property it will be more difficult to meet the 50% natural resource value (can’t include value of house, pickup, etc.) The legislation did extend inheritance tax relief to a broader range of business structures like LLC, partnerships and corporations, and will provide some level of tax reduction for estates valued up to $15 million dollars. (Continued page 5)
The 50% qualification threshold, however, significantly warps the original purpose of the legislation, which was to provide a pathway for families to keep resource lands in resource use. In the 2009 legislative session OSWA will try to fix this threshold limit for small woodland owners. Kristina gave high praise to Clint Bentz who, in the middle of the tax season, was invaluable in translating and explaining the bill so that legislators (and she!) could understand its many complexities.

Kristina McNitt reported on the February 3 weeks long Special Session. She emphasized that the short session operated under different procedures making it very difficult to talk with legislators, limiting even educational communication. In Kristina’s view, special sessions should be voted out. On the proactive front OSWA staff and executive committee have been spending time on refining our advocacy strategy based upon the changing face of Oregon politics, process and volunteer capacity.

Mike Gaudern and Kristina presented new actions to improve upon our 2008 performance as an association. O.S.W.A. is looking to strengthen it’s Grass Roots Action Network with selected volunteers who will communicate with decision makers and a large group of folks who will make phone calls at critical times to influence legislators.

Based upon members requests O.S.W.A. has recently launched a new “town Hall” to our website www.oswa.org. It now has a page for issues to be blogged (folks can add their own comments.) It’s a good place for members to discuss controversial issues and work out some common ground upon which O.S.W.A. as a state group can act.

At the core of this improved strategy is the need for a Governmental Affairs Committee (GAC) chairperson. June 13 is the next meeting and is a combination meeting with the Executive Board. During legislative session the GAC meets regularly. For those who live far from Salem and want to participate in these meetings, use OSWA’s 1-800 conference call system. OSWA will soon be buying an improved conference call system.

PROPOSED CARBON AGGREGATION PROJECT

In January 2007, representatives from Oregon and Washington, led by OSWA, approached the American Forest Foundation (AFF) and asked for assistance in doing a pilot program with carbon. In the world, carbon sequestration has come forward as an issue and will remain. OSWA can either get into the game or be left out. AFF considered that Oregon and OSWA in particular were well set up in terms of credibility, political representation and interested owners. Our own OSWA survey showed that a majority of owners support payment for eco-services, carbon included. And our strategic plan promotes providing information and bringing opportunity to OSWA members via projects such as these.

AFF, the parent organization of Tree Farm System, is proposing to pilot four carbon aggregation projects in different regions of the USA. One of the goals is to get active management included in carbon sequestration. One and one/half million acres of forestland are lost every year to development. Adding value to forestland would be an incentive to keep forests in production. Currently, those industries which can’t stay under the carbon emission standards have to buy carbon credits from someone who is storing carbon. In the USA, we have a voluntary system and Chicago Climate Exchange (CCX) is the only legal entity set up to do this. Congress may ultimately set standards for carbon emissions and, in that case, AFF wants to be ready with examples of working systems.

OSWA would initially receive funds and set up an Aggregation Organization (AO). Once the AO is set up, it would be legally and financially independent from OSWA. For now we have established an AO committee to send a counterproposal back to AFF (better called a “revised business plan”), which would personalize this plan to our situation. In early discussions, it is suggested OSWA and OTFS would have representation on the AO governing board in some sort of advisory role. (Continued page 6)
Much discussion followed. Rick Fletcher, OSWA member and a member of the operating committee for AFF’s Center For Family Forests, advised that this is a unique opportunity for Oregon, not pie in the sky. AFF wants more markets for tree farmers. These pilot project dollars are coming from AFF’s Center for Family Forests and family forests make up more than 50% of all U.S. forests. Mike Cloughesy reminded that one of the outcomes of the recent OFRI Forest Symposium was how to provide more income to forestland owners.

Estimates were made as to how much carbon is sequestered in 20-plus year-old trees. At 20+ years, there could be eight tons/acre on the Westside and 2 tons/acre Eastside. Prices paid over the past few months have ranged from $2 to $6.50 per ton, but could easily rise. Carbon is sold on the CCX in blocks of 10,000 tons, hence the need to arrogate (pool) our carbon. For more information about carbon trading with CCX visit http://www.chicagoclimatex.com/.

Members also commented, there were additional dimensions to the monetary and political goals. We should approach this as a benefit for the common good and consider this a challenge for ourselves. We could earn a reputation for doing something for the public good. OSWA Directors agreed this would be a great opportunity, as long as OSWA core business was not put at risk.

It was moved and seconded that OSWA allow the carbon aggregation committee to respond with a revised business plan (defined as written from an Oregon viewpoint, stating our needs and maximizing benefit to us with minimal risks) to the best of their ability to this draft, representing OSWA and our landowners; and when received back, the document will be run by the executive committee for a last look. The motion passed with one abstention. Questions to the AO committee members will be funneled through the OSWA state office.

President Mike Barnes closed the meeting. And it was off to the Clam Chowder Feed to enjoy the bounty of the mornings dig.

Right: Clammers and eaters enjoy the bounty of the Barnes family Clam Dig and Bake!
With the day dawning bright, many Tree School classes were at full capacity. From horse logging on the beach, to learning about chainsaw safety, and bugs and crud at the coast, much was discussed, learnt and many good times had by all.

The exhibit hall and silent auction rooms saw a constant flow of visitors. We have once again achieved our target with the auction: 102 items donated and we raised $3780 for OSWA. Not bad for a “day’s work!” A HUGE thank you to all contributors and bidders with a special thank you to Jim & Lyn and Roy (Coos-Curry) for all your hard work in bringing in auction items, and giving Amy and Ilene Waldorf moral support through this whole process. We surely couldn’t have done it without your encouraging words.

The evening banquet and awards began with Mayor Phil Brubaker, making a couple of special proclamations welcoming OSWA to Florence and honoring Mike Barnes. Columbia County receive an Honorable Mention and a power broom! for all their recruitment work. Mike Barnes thanked all who had helped in organizing the event and then was rather surprised to receive the Riggin Slinger Award from John Poppino and all OSWA’s membership. Nominations were taken from the floor for the OSWA elections, and each candidate had their say. See page 12.

The final act of the evening, after-dinner speaker Don L. Davidson inspired the audience with tales of the past, thoughts of the day and hopes for the future. His observation that, in life there is no such thing as free cheese except in a mouse trap, had us all grateful and happy that the hard days’ work and weeks of planning had come to close without the trap closing.
Educate
From page 7

Saturday April 26th   Howdy Neighbor! Full Spectrum Forestry Tour
By Mike Gaudern

As with the previous day, the sun was up to greet those who wanted to say Howdy Neighbor! and visit the Ellingson family woodlands in Mapleton. Joe and his family welcomed 130 people who then spent the next four hours, walking the woods and discussing topics. These ranged from adding value to the wide range of woodland products that come from our forests, wildlife management, family forest politics and policy, and ways to overcome disputes with family and friends about the future of the family forest. If it mattered to the audience, we discussed it. There was so much knowledge in group, that we covered many of the questions right there and then. Once again, the power of the OSWA network shone through.
Educate

Left: The OSWA banquet was hosted by Davidson Industries and attended by over 220 members and friends.

Right: Mayor Phil Brubaker, Mike Barnes and the Davidsons reflect on a grand event.

Left: The silent auction and exhibits attracted many visitors and bidders.

Right: David Rankin finds out that—even with a busted ankle—a willing volunteer can and will be expected to help arrange an annual conference! Thanks Dave and all other Lane Chapter helpers!!!

Weyerhaeuser is now purchasing timberland throughout Washington and Oregon. For a free evaluation of your timberland, please call Jim Bunker at 503-551-1735.
Leadership

OSWA successes 2007-2008

By Mike Gaudern

The past 12 months have been very productive for both association staff and volunteer leadership. Here is a summary of what we have been doing to provide you with opportunity as members.

OSWA staff coordinated development of OSWA’s long range systems planning tool based upon 2006 membership survey.

Adopted by directors and membership at April 2007 annual meeting, plan has new vision, mission, four major strategies; development, administration, education network and advocacy network, and defined goals for association staff and volunteers.

Administration

OSWA bylaws reviewed and revised. Membership elected, Executive Committee takes oversight of day to day operations. State Board of Directors focuses on assisting with chapter development and overall direction of association.

OSWA identifies need for funding full time communications and administrative support staff to help Executive Director and membership.

Development

OSWA leads, and partners, in projects to provide opportunity to owners to help keeping family forests viable. Potential solutions include Carbon Trading, Woodlands Coop.

OSWA approached by American Forest Foundation to act the lead partners for major carbon trading project in Pacific North West.

Education network

State office launches Howdy Neighbor with 3 tours in October 2007 to connect family woodlands with each other and the public. Audience grows at each event. Six events planned for 2008.

State office continues to build upon annual conference successes with major events in Benton and Lane counties. Both see increasing attendees from previous year.

Advocacy network

Based upon membership surveys and staff / volunteer analysis of issues, OSWA leadership reviews and releases new OSWA policies. Hard copies are mailed to each membership household via Update in 2007. Membership encouraged to comment and promote OSWA policy when contacting legislators.

Executive Committee and Board direct lobbyist to attend 2008 session.

Governmental Affairs committee meets each week during 2008 session and quarterly during interim to monitor issues.

What next?

OSWA’s Executive Committee is working with staff and partners such as AFF, OFRI, ODF, OSU and chapters to develop the 2008 2009 work plan. If you want to get involved and help the state association please call Mike Gaudern to discuss your area of interest and the needs of the group.
FSN
FOREST SEEDLING NETWORK

FOREST LANDOWNERS AND CHRISTMAS TREE GROWERS
Do you have surplus seedlings for sale?
Do you need seedlings to meet your reforestation needs?
✓ forestseedlingnetwork.com

FSN is an interactive website that connects forest seedling sellers with potential buyers. By using FSN landowners can identify appropriate seed zones for their planting site. Use FSN to check for vendors in your area to assist you in completing a successful reforestation project.

<table>
<thead>
<tr>
<th>Bob McNitt</th>
<th>Forest Seedling Network</th>
</tr>
</thead>
<tbody>
<tr>
<td><a href="mailto:bob@forestseedlingnetwork.com">bob@forestseedlingnetwork.com</a></td>
<td>1740 Shaft Road #506</td>
</tr>
<tr>
<td>(503) 769-9806</td>
<td>Stayton, OR 97383</td>
</tr>
</tbody>
</table>

STARKER FORESTS, INC.
7240 SW Philomath Blvd
PO Box 809
Corvallis, OR 97339

HOWDY NEIGHBORS!!
Starker Forests is proud to be a member of the Oregon Small Woodlands Association. We admire the dedication and persistence of its membership in keeping Oregon's forested landscape healthy and growing.

Ph. 541-929-2477  Fax 541-929-2178
www.starkerforests.com

An Oregon Family Business Since 1936

Are you thinking of selling or trading forestland? Please contact us.
Leadership

OSWA Election Candidates’ Statements

**Ken Faulk** (Presidential Nominee)

I have been a member of OSWA for 25 years. I have volunteered and served as Lane County Chapter president and OSWA board member. I held the position of second vice-president on the OSWA executive board and, for the last eight years, have served on the OSWA governmental advisory committee.

The experience I brought to these positions includes 20 years as a rural volunteer firefighter, officer and fire chief, five years as a self-employed logger and consulting forester, ten years as a forest practices and service forester for ODF, and ten years as a private industrial forester. As a forest landowner, I believe very strongly in the mission and goals of OSWA. I have been asked to run for the office of president of OSWA and am honored and pleased to do so.

**Sonya Chapman** (1st Vice Presidential Nominee)

As well as being a member of our local chapter level for a number of years, I have volunteered and run our Awesome OSWA store for the past two years. You may have seen me around the state at various events. I’m enjoying meeting so many of you and helping the association.

I would like to stand as 1st Vice President and welcome some competition. My qualifications are a deep and abiding love of our forests and what the association stands for, as well as being a fellow forest landowner. I have spent years going to tree school, basic forestry classes, tree farm tours and anything else I can find associated with forests. I’ve even set a few chokers myself and have a good understanding of the issues faced by the small woodland owner.

My primary focus is increasing our membership in the association and increasing the number of volunteers. The strength of numbers can not be denied. We need a good pool of volunteer talent to speak on our behalf, give direction to state agencies, and to help with work, and I, for one, am ready to step forward on all three fronts.

**Nancy Hathaway** (2nd Vice Presidential Nominee)

I am the current OSWA Executive Committee and Directors’ Secretary, and would like to continue in this role. I’ve been a member of the Benton County Chapter for almost three decades. I’ve held almost every position on our local board, serving six years as president. I became more active after I retired from my 30 year career in education. In 1999, I received Master Woodland Manager training from OSU Extension staff.

Currently, I am managing eleven properties in five counties for my mother, myself, and my son.

I’m a city girl who accompanied her dad to the woods. I will confess I was a reluctant tree farmer initially, but after completing an indoor career, I found it a refreshing change being outside and working with charges who didn’t talk back.

A huge plus for me is that I am privileged to work with other tree farmers and foresters as I’m engaged in a lifelong learning situation. This was my father’s goal when he first encouraged me to join OSWA. As the old joke goes: the farmer entered his mule in the Kentucky Derby with no chance of winning, nevertheless he knew the association with thoroughbreds would do the mule good.

Although most of us would rather work on our property, there comes a time when we need to step up and work as a unit to meet our common goals. As the political and social climate changes, we need to move together for win-win solutions. I see OSWA as moving forward to become a political force to be acknowledged in the legislature and the public eye.
Oregon’s Family Forestlands – OFRI Special Report

The latest publication in OFRI’s Special Report series, Oregon’s Family Forestlands, Why They Matter To The State’s Quality Of Life, reports conclusions of a symposium on family forestlands cosponsored by OSWA, OFRI, the Committee on Family Forestlands and others.

The role of family forestlands in Oregon is not well understood by those outside the community of landowners. Some 70,000 strong, these landowners and their forests play a huge role in providing the values that Oregonians expect from the state’s forestlands. However, these families are facing significant challenges that could determine the future of the forests they own.

This new report will be used to communicate the needs of family forest landowners to the landowners and their neighbors as well as to policymakers, forest sector leaders and conservation organizations.

Copies of this report can be ordered or downloaded on-line at: www.oregonforests.org, by e-mail at info@ofri.com or by calling 971-673-2944.
What’s Grassroots Got To Do With It?

By Kristina McNitt, OSWA State Affairs Coordinator.

I know - you hate politics.

The primary election is over. It’s time to take a break. In fact, in your experience, legislators in Salem are out of touch and don’t understand rural issues. They have no basic understanding of what you do. Worse, their worldview is Portland-centric and often totally askew relative to your own daily life. Right?

So, what’s grassroots got to do with it? I’ll rephrase the question. What do you have to do with grassroots? Everything!!

Legislators are daily assaulted with bills for legislation, amendments, special interests (including OSWA), constituents, the media and their own caucus colleagues. Think about it – if you were a school teacher, a shoe designer, a dentist or a policeman elected to office, how would you get information about the Forest Practices Act, funding for wildfires, the immanent threat of Sudden Oak Death and other issues similarly foreign to you?

Lobbyists in Salem provide background, technical information and ask for votes. But your association lobbyist is only one voice among many competing voices – especially on potentially controversial natural resources issues which can sometimes pit friend against friend. Which lobbyist is a legislator to turn to? A legislator will turn to the lobbyist who has real people – grassroots – you! - as their touchstone to reality. For me, a measure of success is when a legislator calls me about an issue some “real person” brought to their attention. Or, vice-versa. That allows me and you to both affirm the issue and build credibility for OSWA. That legislator knows for certain that in the crazy kaleidoscope of Salem, OSWA represents real folks with real issues.

Serving as a touchstone for a legislator is a rewarding relationship, but one that takes steady cultivation. Now is the season to sow. First, do you know your state Representative and Senator? If not, check out www.leg.state.or.us/findlegsltr/. After you identify your legislators (or candidate of your choice), call them up! They will be happy to hear from you. It is campaign season and they are working at outreach. Help them out. Pick up the phone. Introduce yourself over the phone and invite them to your tree farm or OSWA Chapter for a tour. Or ask for a short meeting over a cup of coffee.

Building this relationship is best over several “touches” of short duration. Before your first meeting, collect your thoughts and identify three issues you’d like to discuss. For example, fire funding is an increasing burden for landowners. Can you discuss the impact of these costs on your tree farm? How about the impacts to your local fire protection district? While on the topic, you could reinforce the idea that no insurance policy in the world pays you back for trees gone up in smoke. And that smoke… what a hideous way to release carbon into the atmosphere. Boom. There’s two key issues right there. If you’d prefer, call OSWA and walk through ideas with Mike Gaudern or myself. We can also give you some feedback about your legislators so you have some background about them.

Continuing to build the relationship is important. After your initial meeting or two, and assuming you’ve decided to personally support the legislator, offer to post a lawn sign at your home. Even better, a field sign. Legislators value field signs immensely. At this point, your legislator not only knows who you are within the community, he is familiar with your issues, and he is appreciative of your help as a campaign supporter. Already, you have a base relationship that is becoming a touchstone. What a great return investment for a little time and effort on your part. Building on this basic relationship, your next step might be to write short letter to the editor of your local newspapers. This will be easier than you think because, unlike 99% of voters in the district, you know the guy personally and can vouch for his value to the forestry and natural resources community. (Continued Page 15)
A next step would be to introduce your friends to this legislator. Your “third party” endorsement among your own peers is critical and not difficult. One way you could do it is by inviting 10 couples to your home to meet the legislator over strawberry shortcake. Let him talk for 10 minutes and spend the rest of the time visiting and eating.

One last item: Money. It truly is the difference between winning and losing campaigns. But don’t let the obscene campaign expenses overwhelm you. Just think what you can do. Those 10 couples you invited to your home? They could all contribute up to $100 to the legislator – and get every dime back on their tax return. Every cent back as a tax credit at the end of the year! This under-utilized tool is a way for real people to participate in a meaningful way. You and your 10 couples just gave a legislative friend $1,100.

That is the power of grassroots. Are you ready to start sowing?

Forestry faces revenue crunch

A unique convergence of economic factors – referred to by some as a ‘perfect storm’ – is affecting the Oregon Department of Forestry’s forecast of revenues. Overall, revenues may decline 12-20 percent over the next two to three years. Causes include a struggling housing market, dwindling federal funds and an uncertain overall state budget outlook. The results could include service reductions, organizational changes, and difficulty in meeting the agency’s operating cash needs. In many respects, the situation resembles the broad-based impacts of the recession of the early 1980s.

Additional information about development of the Oregon Department of Forestry 2009-2011 budget is available on ODF’s web site at http://egov.oregon.gov/ODF/budgetdevelopment.shtml.

ODF welcomes public input on the budget development process. Please contact the ODF Agency Affairs Office at (503) 945-7420 for questions or comments.
Tour the Metzger Family Forestland
2008 Oregon Tree Farmer of the Year

Saturday, June 21, 2008
1:00 p.m. - 6:00 p.m.
Tour begins at Collier State Park, Chiloquin, Oregon

Tour Theme:
Uneven age management
of mixed conifer forests on
east slopes of the Cascades

This will be a half-day tour. Those attending should
assemble at Collier State Park at 1 p.m. to board the
provided tour vans. Collier State Park is located at
46000 Highway 97 N., about 30 miles north of
Klamath Falls.

A meal will be served at the conclusion of the tour
after returning to Collier State Park. RV and tent
camping are available at Collier State Park.

To register for this tour, send name(s), a check
payable to Oregon Tree Farm System for $10.00
per person and reference “ATFS 2008 Summer
Tour” to:
Oregon Department of Forestry
3200 DeLap Road
Klamath Falls, OR 97601

For further information, call ODF at (541) 883-5681 or
email Anne Maloney at amaloney@odf.state.or.us.
Thank You!!!

Thanks to all the donors and winning bidders at OSWA’s Silent Auction.

*By Mike Gaudern*


**The winning bidders were:** Al Pearn, Alex Freadman, Andrew Haden, Andrew Kittel, Anne Hanschu, Arnetta Swann, B Gyllenberg, Eileen Gyllenberg, Bill Collins, Bill Good, Bill Grable, Bob Browning, Bob McNitt, Bonnie Shumaker, Browning, Colleen Freadman, Dave Rankin, Dave Schmidt, Dick Courter, Don Oakes, Don Ollivant, Don Reynolds, onna Oakes, Dorothy Austin, Ed Kupillas, Gary Springer, Gene Ellingson, Gordon Culbertson, Greg Peterson, Jim Christian, Jim Long, Joe Ellingson, John Barnes, Joan Oakes, John Poppino, Mary Poppino, Joyce Bears, Julie Barnes, Kay Feldman, Kristina McNitt, Larry Timmons, Lyn Boniface, Mandy Barnes, Marilyn Enger, Mark Copeland, Michael Atkinson, Mike Barsodi, Mike Gaudern, Robin Gaudern, Monica Lane, Nancy Taylor, Norma Parker, Rick Spring, Rick Zenn, Ron Larson, Sara Leiman

**OSWA / Family Forests of Oregon 2008 Patrons**

**Platinum:** Davidson Industries, Oregon Forest Resources Institute

**Gold:** Stimson Lumber Co, Port Blakely Tree Farms

**Silver:** Starker Forests, Edmund Hayes Jr., Marion and Polk SWA Chapter, Lone Rock Timber, Oregon Forest Industries Council

**Bronze:** Coast Range Conifers, JD Fulwiler Insurance, SafeCo Insurance, IFA Nurseries
Welcome New OSWA Members!
We encourage you to take full advantage of your local chapter activities and share your experiences with your new friends and neighbors. And, remember to have fun as you protect, manage, use and enhance your family forest resources!

March 22 - May 15 (371)

Baker
Tom Kerns

Benton
Tom Hewes
Nancy Taylor
Roger Workman

Central Oregon
Susan Bruner

Clackamas
James Burgess
Mark Schmidt
Bill Zuber
Dennis Lyman
Jon Fenton
Derek and Jessica Craven
Milton Jones

Columbia
Scott Stankewitsch
Destin Smith
John Sherman

Coos/Curry
Clatie Smith
Sally Thomas
Jim Lawson
William Douglas
Monty Newmiler

Douglas
John Moe
William and Barbara Fitts

Jackson/Josephine
Edwin Chapman
Elbert Collins
W. E. Cronin
Graddle Creek Farms
Donald Irvine
Ivan Lund
Joe Potter
Kurt Stark

Lincoln
Freda Fuller
Eric Horvath

Linn
Randy Tripp

Marion-Polk
Paul and Anne Cupich

Mid Columbia
Emily McMahan

Yamhill
Susan Smoyer

At Large
Oregon Forest Industries Council
Forest Dan and Friends say Howdy, Neighbor!

Do you have a question about the wonderful forests of Oregon just outside your doorstep?

Then come to a ...

Full Spectrum Forestry Field Tour

Open to the Public, bring your Family and Neighbors

Free and Fun for the entire family!!!

These ground-breaking events are scheduled from 9 a.m. to 1 p.m. at family forests in Florence (Saturday April 26th), Medford (Saturday May 17th), Portland (Saturday June 7th), Astoria (Saturday July 26th), Monroe (Saturday September 6th), and Prineville (Saturday September 27th).

Each tour will start with an interactive question and answer session about Full Spectrum Forestry, hosted by Forest Dan! Every aspect of forestland ownership will be touched upon, including best practices in planting, wildlife management, streams and water protection, with references to further information, as well as the combined knowledge of helpful volunteers to help guide you on your quest.

So if you have any interest in supporting family forests; where to find out something about forests, or want to get out in the fresh air and enjoy the family forests, these are events for you!!! Come join us for a blast of information, experiences and vision, for the wonderful family forests of Oregon.

To help us answer your questions please fill out the registration page and return form to the OSWA state office, or email Mike Gaudern at oswaed@oswa.org or call 503 588 1813. Please state your contact details, issues you wish to discuss, tour/s you wish to attend and number of attendees at each.

Hosted By: Forest Dan and Volunteers and Staff of Oregon Small Woodlands Association.

Supported by: Davidson Industries, Port Blakely Tree Farms, Stimson Lumber Managed Forest Program, Family Forests of Oregon, Oregon Forest Resources Institute, The World Forestry Center.
2008 Full Spectrum Tours Registration Form

Howdy Forest Dan and Friends,

I/ We would like to find out more about

____________________________________________________________________
____________________________________________________________________
____________________________________________________________________

We are also interested in? Pick a/or many subject

These Wonderful Forests of Oregon
- Understanding Forest Species and Succession
- Education Resources, Public and Private
- Full Vigor Forestry and Forestry, as if the Future Mattered

Because It's the Right Thing to Do
- The Oregon Forest Practices Act, understanding resource protection
- Tree planting and seedling selection
- Fire Prevention
- Wildlife, Water/Fish habitat
- Noxious weeds
- Marketing all products forest provide
- Logging safety

Passing on the Passion to Others
- Promoting Family Forest to the public
- Planning for the next generation
- Getting the Family and Friends involved

I/ We want to register for Full Spectrum Forestry Field Tour (please circle)

<table>
<thead>
<tr>
<th>Saturday June 7th</th>
<th>Portland</th>
<th>Saturday July 26th</th>
<th>Astoria</th>
</tr>
</thead>
<tbody>
<tr>
<td>Saturday September 6th</td>
<td>Monroe</td>
<td>Saturday September 27th</td>
<td>Prineville</td>
</tr>
</tbody>
</table>

Contact _____________________________________________________
Address _____________________________________________________
City/ State/ Zip _____________________________________________
Phone/ Fax _________________________________________________
Email _____________________________________________________
(Please add us to the O.S.W.A. Woodlander list serve.)

Mail form to: O.S.W.A. Tours, 1775 - 32nd Place NE, Suite C, Salem OR 97301

Back to Home Page