



COMPANY GUESTROOM RATE AGREEMENT

DATE: 11/02/05

FILE/ID

Renewal

OFFICE USE ONLY

Salem				STATUS	
SHILO INN LOCATION				EMPLOYEE #	
3401 Market St	Salem	OR	97301	1532	
ADDRESS	CITY	STATE	ZIP	GROUP PROFILE CODE	
Maritheresa Diehl	503-581-4001	503-399-9385		orsmwood	
CONTACT	TELEPHONE #	FAX NUMBER		PREP. BY	
maritheresa.diehl@shiloinns.com				Stan Phillips	
E-MAIL ADDRESS				MGR.OK	
				ALTERNATE TELEPHONE #	

CONTRACT ISSUED TO

COMPANY NAME: Oregon Small Woodlands Assoc. (OSWA)			DEPARTMENT:		
PERSON (S) IN CHARGE: Mike Gaudern			TITLE (S): Executive Director		
ADDRESS: 1775 32nd Place NE #C		CITY: Salem	STATE: OR	ZIP: 97303	
BUSINESS TELEPHONE: 503-588-1813		AFTER HOURS:	FAX: 503-588-1970		
FOOD/BEVERAGE CONTRACT DUE: <input type="checkbox"/> X NO <input type="checkbox"/> YES DATE		CHECK-IN TIME: 2pm		CHECK-OUT TIME: Noon	

RESERVATION PROCEDURES

To be eligible for your company's discounted rates, the person placing the reservations must request the **Oregon Small Woodlands Assoc (OSWA)** contracted rate at time of booking through our toll-free reservations center at 1-800-222-2244 or book directly on-line via the Internet at www.shiloinns.com after obtaining your company's "special rate code" (contact your Shilo agent above for further details). **All guestrooms are reserved based on hotel room availability.**

CANCELLATION PROCEDURES

Parties will not be held responsible for payment of reserved rooms if the hotel has been notified of the cancellation of reservations by 4:00 p.m. on the day of scheduled arrival. **EXCEPTIONS:**

RATES

SHILO INN LOCATION	ROOM RATE	ROOM TYPE	DAYS VALID	*TAX	Season
Shilo Inn- Bend	\$69.00	Single Occupancy	7 days upon availability	10%	11/02/05 – 11/01/06
	\$79.00	Double Occupancy (Courtyard Only)			
Shilo Inn- Boise Airport	\$66.00	Sgl/DbL Occupancy-ROH	7 days upon availability	11%	11/02/05 – 11/01/06
Shilo Inn- Boise Riverside	\$58.00	Sgl/DbL Occupancy-ROH (City View)	7 days upon availability	11%	11/02/05 – 11/01/06
Shilo Inn- Casper	\$46.00	Sgl/DbL Occupancy-ROH	7 days upon availability	8%	11/02/05 – 11/01/06
Shilo Inn- Coeur d'Alene	\$69.95	Sgl/DbL Occupancy-ROH (January-May)	7 days upon availability	8.5%	11/02/05 – 11/01/06
	\$81.95	Sgl/DbL Occupancy-ROH (June-Aug)			
	\$69.95	Sgl/DbL Occupancy-ROH (Sept-Dec)			
Shilo Inn- Elko	\$69.00	Sgl/DbL Occupancy-	7 days upon	10%	11/02/05 –

CUSTOMER ACCEPTANCE

DATE

HOTEL ACCEPTANCE

DATE

COMPANY GUESTROOM RATE AGREEMENT

		ROH		<i>availability</i>		11/01/06
Shilo Inn- Eugene	\$56.95	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	10.5%	11/02/05 – 11/01/06
Shilo Inn- Grants Pass	\$49.95 \$54.95	Single ROH Double ROH	Occupancy- Occupancy-	<i>7 days upon availability</i>	10%	11/02/05 – 11/01/06
Shilo Inn- Hazel Dell	\$49.95 \$59.95	Sgl/Dbl ROH Sgl/Dbl King Suite W/ Kitchenette Unit	Occupancy- Occupancy-	<i>7 days upon availability</i>	9.7%	11/02/05 – 11/01/06
Shilo Inn- Helena	\$46.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	7%	11/02/05 – 11/01/06
Shilo Inn- Idaho Falls	\$72.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	7%	11/02/05 – 11/01/06
Shilo Inn- Kanab	\$56.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	10.75%	11/02/05 – 11/01/06
Shilo Inn- Klamath Falls	\$89.00 \$99.00	Single ROH Double ROH	Occupancy- Occupancy-	<i>7 days upon availability</i>	7%	11/02/05 – 11/01/06
Shilo Inn- Mammoth Lakes	\$119.00 0 \$89.00	Sgl/Dbl ROH <i>(November-March)</i> Sgl/Dbl ROH <i>(April-October)</i>	Occupancy-	<i>Sunday- Thursday</i>	12%	11/02/05 – 11/01/06
Shilo Inn- Medford	\$65.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	9%	11/02/05 – 11/01/06
Shilo Inn- Moses Lake	\$65.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	9.8%	11/02/05 – 11/01/06
Shilo Inn- Nampa Boulevard	\$46.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	8%	11/02/05 – 11/01/06
Shilo Inn- Nampa Suites	\$66.00	Sgl/Dbl ROH	Occupancy-	<i>7 days upon availability</i>	7%	11/02/05 – 11/01/06

COMPANY GUESTROOM RATE AGREEMENT

Shilo Inn- Newberg	\$59.95	Sgl/Db ROH	Occupancy- ROH	7 days upon availability	7%	11/02/05 – 11/01/06
Shilo Inn- Newport	\$89.95	Sgl/Db ROH	Occupancy- ROH	7 days upon availability	10.5%	11/02/05 – 11/01/06
Shilo Inn- Oakhurst	\$62.00 \$72.00 \$87.00 \$62.00 \$72.00	Single ROH Double ROH (October 15-May 15) Sgl/Db ROH (May 16-September 14) Single ROH Double ROH (September 15-October 15)	Occupancy- ROH Occupancy- ROH Occupancy- ROH Occupancy- ROH Occupancy- ROH	7 days upon availability	9%	11/02/05 – 11/01/06
Shilo Inn- Ocean Shores	\$109.0 0 \$119.0 0	Single ROH Double ROH	Occupancy- ROH Occupancy- ROH	7 days upon availability	11.3%	11/02/05 – 11/01/06
Shilo Inn- Palm Springs	\$92.00 \$79.00	Sgl/Db ROH (January-June) Sgl/Db ROH (July-December)	Occupancy- ROH Occupancy- ROH	7 days upon availability	12.25%	11/02/05 – 11/01/06
Shilo Inn- Pomona Hilltop	\$125.0 0	Sgl/Db ROH	Occupancy- ROH	7 days upon availability	10%	11/02/05 – 11/01/06
Shilo Inn- Pomona Hotel	\$82.00	Sgl/Db ROH	Occupancy- ROH	7 days upon availability	10%	11/02/05 – 11/01/06
Shilo Inn- Portland Airport	\$99.00	Sgl/Db ROH	Occupancy- ROH	7 days upon availability	12.5%	11/02/05 – 11/01/06
Shilo Inn- Portland Beaverton	\$69.00	Single ROH Double ROH	Occupancy- ROH Occupancy- ROH	7 days upon availability	8%	11/02/05 – 11/01/06

COMPANY GUESTROOM RATE AGREEMENT

Shilo Inn- Richland	\$59.00 \$69.95	Sgl/DbI Occupancy-1 Queen <i>Sgl/DbI Occupancy- 1king or 2 Queen beds</i>	7 days upon availability	10.3%	11/02/05 – 11/01/06
Shilo Inn- Rose Garden	\$69.00	Sgl/DbI Occupancy- ROH	7 days upon availability	12.5%	
Shilo Inn- Salem	\$59.95	Sgl/DbI Occupancy- ROH	7 days upon availability	10%	11/02/05 – 11/01/06
Shilo Inn- Salt Lake City	\$72.00	Sgl/DbI Occupancy- ROH	7 days upon availability	12.46 %	11/02/05 – 11/01/06
Shilo Inn- Seaside East	\$59.00	Sgl/DbI Occupancy- ROH	Sun-Thurs Excludes Holidays and Weekends	9%	11/02/05 – 11/01/06
Shilo Inn- Seaside Oceanfront	\$99.00 \$65.00	Sgl/DbI Occupancy (2 Queen beds, Ocean view) Sgl/DbI Occupancy (non view, 1 queen)	Sun – Thurs Excludes Holidays and Weekends	9%	11/02/05 – 11/01/06
Shilo Inn- Spokane	\$65.00	Sgl/DbI Occupancy- ROH	7 days upon availability	10.5%	11/02/05 – 11/01/06
Shilo Inn- Tacoma	\$79.95 \$89.95 \$99.95	Sgl/DbI Occupancy- ROH Sgl/DbI Occupancy- 1King W/ Kitchenette Sgl/DbI Occupancy- 1King	7 days upon availability	13.8%	11/02/05 – 11/01/06
Shilo Inn- The Dalles	\$65.00 \$75.00	Sgl/DbI Occupancy- 1 bed Sgl/DbI Occupancy- 2 beds	7 days upon availability	9%	11/02/05 – 11/01/06
Shilo Inn- Tillamook	\$69.00 \$89.00	Sgl/DbI Occupancy- ROH (September-June) Double Occupancy- ROH	7 days upon availability	10%	11/02/05 – 11/01/06

COMPANY GUESTROOM RATE AGREEMENT

		<i>(July – August)</i>				
Shilo Inn- Twin Falls	\$72.00	Sgl/Dbl ROH	Occupancy- ROH	7 days upon availability	7%	11/02/05 – 11/01/06
Shilo Inn- Vancouver	\$69.95	Sgl/Dbl	Occupancy-ROH	7 days upon availability	9.7%	11/02/05 – 11/01/06
Shilo Inn- Warrenton	\$69.00	Sgl/Dbl <i>(Year -round)</i>	Occupancy- ROH	7 days upon availability	10%	11/02/05 – 11/01/06
Shilo Inn- Washington Square	\$59.00	Single ROH	Occupancy- ROH	7 days upon availability	8%	11/02/05 – 11/01/06
Shilo Inn- Yuma	\$99.95	Sgl/Dbl-ROH	Rates not valid 8/31/06-9/2/06	7 days upon availability	10.95%	11/02/05 – 11/01/06

*Lodging Tax is set by County/City authorities and may change without notice.

IMPORTANT

Parties agree on a fixed rate per room night as shown above during the specified contract period listed above. These rates are net, non-commissionable and do not include tax. **Shilo Inns agrees to make rates available seven days per week (except where stated) whenever possible, based on occupancy levels (excluding holidays and special events).** All payments are acceptable only in United States currency in the form of cash, check, or approved credit card. Where hotel charges are to be billed directly, prior credit approval must be obtained from Shilo Management Corporation for this contract to be binding. Regular "rack" rates apply when paying in Shilo Trade Script. Payment for all rooms will be collected from individual guests upon check-out from the hotel.

*Contract guestroom rates and all terms of this contract are subject to the contract being accepted, signed by the financially responsible person for the organization/group, and returned to the issuing Shilo Inn. **If the issuing Shilo Inn prior to 11/07/05 does not receive this agreement, this contract shall become null and void.***

The undersigned customer acknowledges that he/she has read, understands and acknowledges all terms and conditions of this contract, including Items (1) through (8) on Page 4, and approves by signing the customer acceptance line.

TERMS AND CONDITIONS OF BOOKING CONTRACT

1. **The Term "Hotel":** The term "hotel" and "guestroom", where appropriate, applies only to the Shilo Inn that issued the contract (and additional sites if specified on Page 1), its management, employees, or representatives. It is not intended to refer to any particular room or building within the hotel complex unless specifically stated within this contract.
2. **Guestroom Rates:** Rates quoted are subject to the occupancy of ten (10) or more rooms per month or one hundred (100) or more rooms per year. Companies/organizations whose actual performance falls short of these agreed-upon occupancy levels will revert to standard room rates for future stays, and this agreement will become null and void. Room rates or terms and conditions stated on Page 1 (or reverse side) of this contract cannot be changed without a written, mutually agreed-upon addendum to this contract.

CUSTOMER ACCEPTANCE

DATE

HOTEL ACCEPTANCE

DATE

COMPANY GUESTROOM RATE AGREEMENT

3. **Extra Guests, Roll-aways, and Cribs:** Guestroom charges are based on one (1) or two (2) occupants per room, unless otherwise noted on contract. More than two (2) people per room, not to exceed five (5), are subject to an additional per person charge applicable to the hotel. Children under twelve (12) years of age are free when occupancy is in the same room with parents or legal guardian. Rollaway beds are subject to additional charges applicable to the hotel.
4. **Hotel Check-In and Check-out Times:** Check-in and check-out times noted on the contract may vary depending upon seasonal demands. It is not possible to guarantee that all rooms will be available at any given time during high occupancy periods. Every effort will be made by the hotel to place Guests in rooms as selected in this agreement. We reserve the right to substitute room types where a particular room type is unavailable at check in, subject to conditions beyond our control. Should such conditions exist, the hotel will upgrade the room type if at all possible and/or make the room available when conditions permit.
5. **Guest Conduct:** The hotel requires a guest's conduct to be considerate of all the hotel's Guests in all locations of the facility, (guestrooms, lobby, courtyard, pool(s), meeting rooms, etc.). This conduct includes conducting oneself as to maintain publicly accepted behavioral standards, not instigating unauthorized parties, or instigating actions of misconduct or mischief, to be fully responsible and liable for any and all negligent, wrongful, or harmful actions that causes damage to hotel's real or personal property as well as a third party's personal property or personal injury. Such damage to real or personal property will be assessed at replacement value and the company/organization will be responsible for assisting in collection of damages, including any collection agency or attorney fees, if applicable.
6. **Cancellation & Amendment Policy:** Prior to the expiration of the validity period, either party may terminate this agreement upon 30 days written notice. The hotel may terminate this agreement without notice in the event of material underperformance of agreed-upon occupancy levels. Amendments or additions to this agreement are valid only if agreed to in writing and signed by both parties.
7. **Nonperformance Statement:** The hotel will not be liable for nonperformance of this contract should nonperformance be caused by labor disputes or strikes, government (federal, state or municipal) restrictions pertaining to travel, national emergencies, public riots or emergencies caused by an act of God, all of which are beyond the reasonable control of the hotel's suppliers which may prevent or interfere with hotel's ability to perform as stated in this contract.
8. **Other:**